



Accion INNOVATION SUMMIT 2023



Juned Ahmed Solution Engineer

In his role as Solution Engineer, EMEA at Boomi, Juned's core responsibility is to help solve complex business problems with the innovative use of the Boomi platform to help connect businesses in the Digital Era. Juned Ahmed has a wealth of experience and knowledge in most business roles. Before joining Boomi, Juned Ahmed was Cloud Solution Architect at Oracle Systems Dubai, supporting Sales and help in developing industry solutions.

Juned Ahmed has 13+ years in IT, leading and delivering complex change programs across industries. His broad experience as integration specialist & on cloud technologies brings immense customer experience across the EMEA region. Juned holds a Master in Information Technology. He continues to follow his passion and curiosity for emerging technology.

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Arun Srinivasan

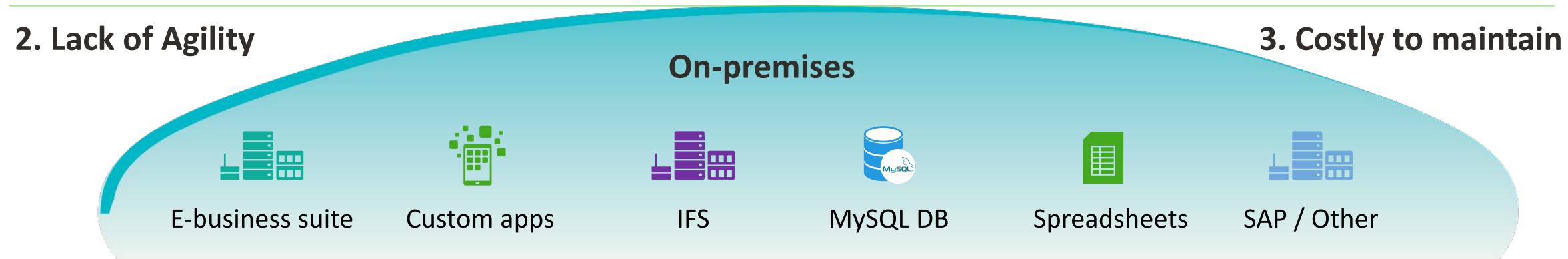
Sales Lead for Boomi - Gulf

Arun is the Sales Lead for Boomi for Gulf. He brings in 20 years of experience in the Region mostly selling Enterprise Applications. He has worked extensively in MENA in successfully managing Enterprise Relations directly and through Channel Management.

Business Challenges







Current Challenges: Point to Point integrations



Organisational Silos

Different teams use different tools and processes to achieve their goals and data aren't in sync, business unable to find usable data that is spread across various applications



Complexity

Extreme complexity
because large interfaces
that need to be
maintained application
change its version, or
even change the data
model

Development effort

Heavy

It's time consuming to implement and hurting dev team's ability to meet stakeholders' needs and needs IT skillset on different technologies

Costly to Maintain

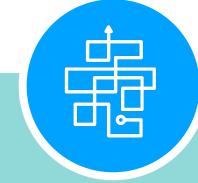
integrations are unmanageable, unstable and very costly to keep those integrations in working order

It isn't future-proof

Current integrations are not flexible to shift as business evolves and requirements change and its unable to adapt future modern technology

No Visibility

Lack of a centralized system for tracking your P2P integrations leaves many of your team members unaware of what integrations exist and how they work.









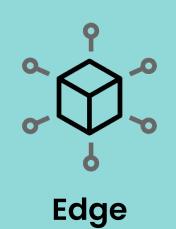


Intelligent Integration and Automation

Connectors



Run Anywhere







Accelerators

Industry Solutions

Blueprints Recipes

Unified Platform Services

Master Data Hub Data Catalog Integration B2B/EDI **Flow** API & Preparation Management Management Synchronize Collaborate Enable Discover Automate Connect





Intelligent Guidance

Boomi Assure

Your Test Cases Validated

Boomi Resolve

Rapid Resolution

Autonomous Foundation

Self-Learning

Boomi Suggest

ML Guidance

200M+ Integration Repository

Self-Managing

Eliminate Update and **Synchronization Errors** **Self-Scaling**

Dynamic Resource Allocation

Enterprise Services



Security & End-to-End Encryption





The Platform

Accionlabs

Fast. Simple. Trusted. At-Scale

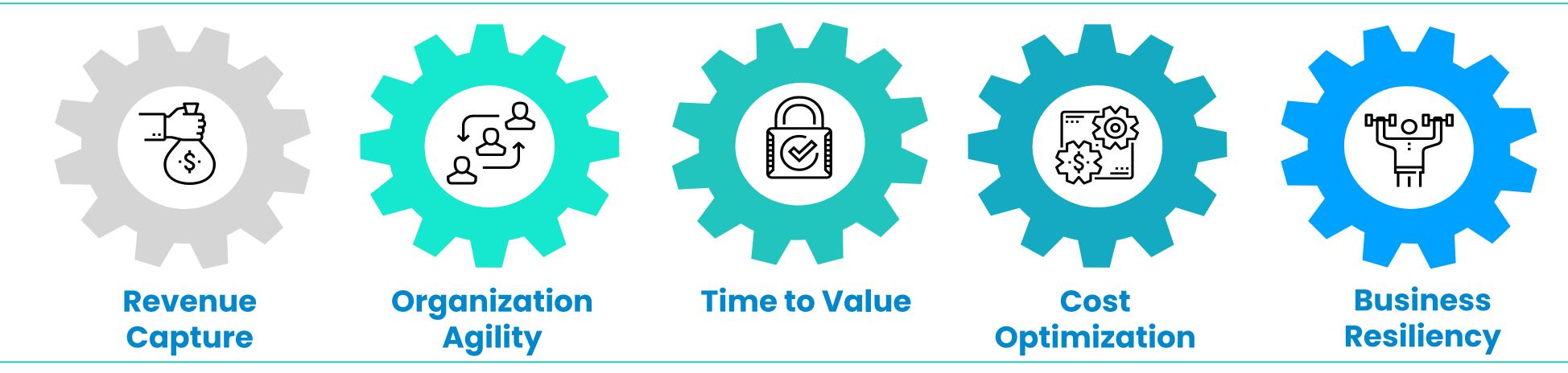
Discover Build Deploy

- Unlock Dark Data through API Platform
- Re-use of the services
- Out of the box connectors

- Low-code, Visual UI
- AI-Enabled Mapping Engine
- Flexible Deployment

- Your Cloud
- Our Cloud
- Fully Managed

- Manage
- CentralizedManagement
- Health Dashboards
- Process Details



Pre-built application connectors-Simplify, standardize, and accelerate connectivity to any application



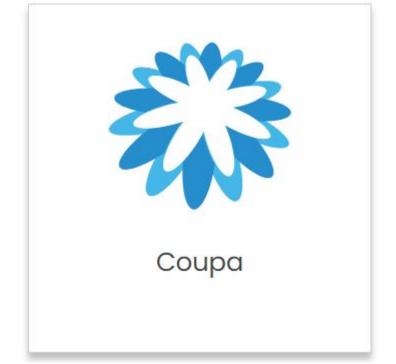


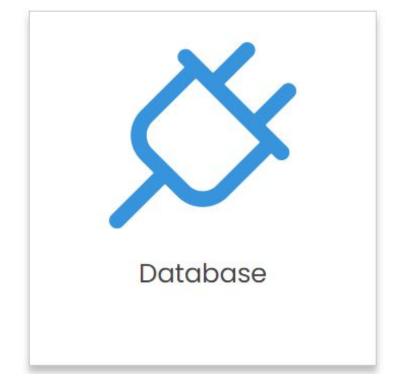


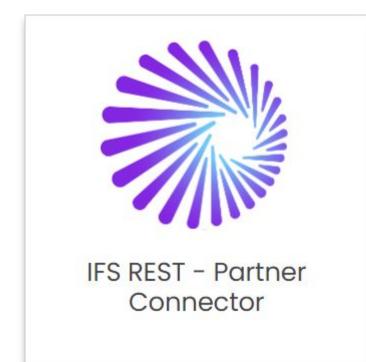














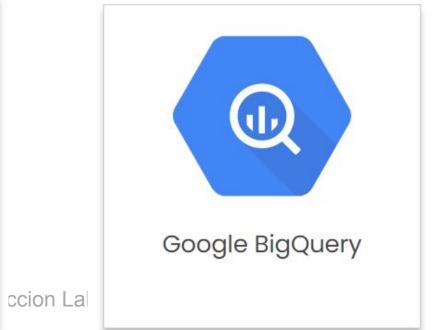


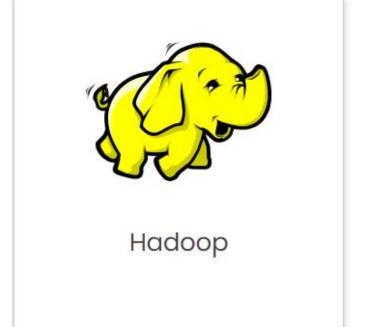


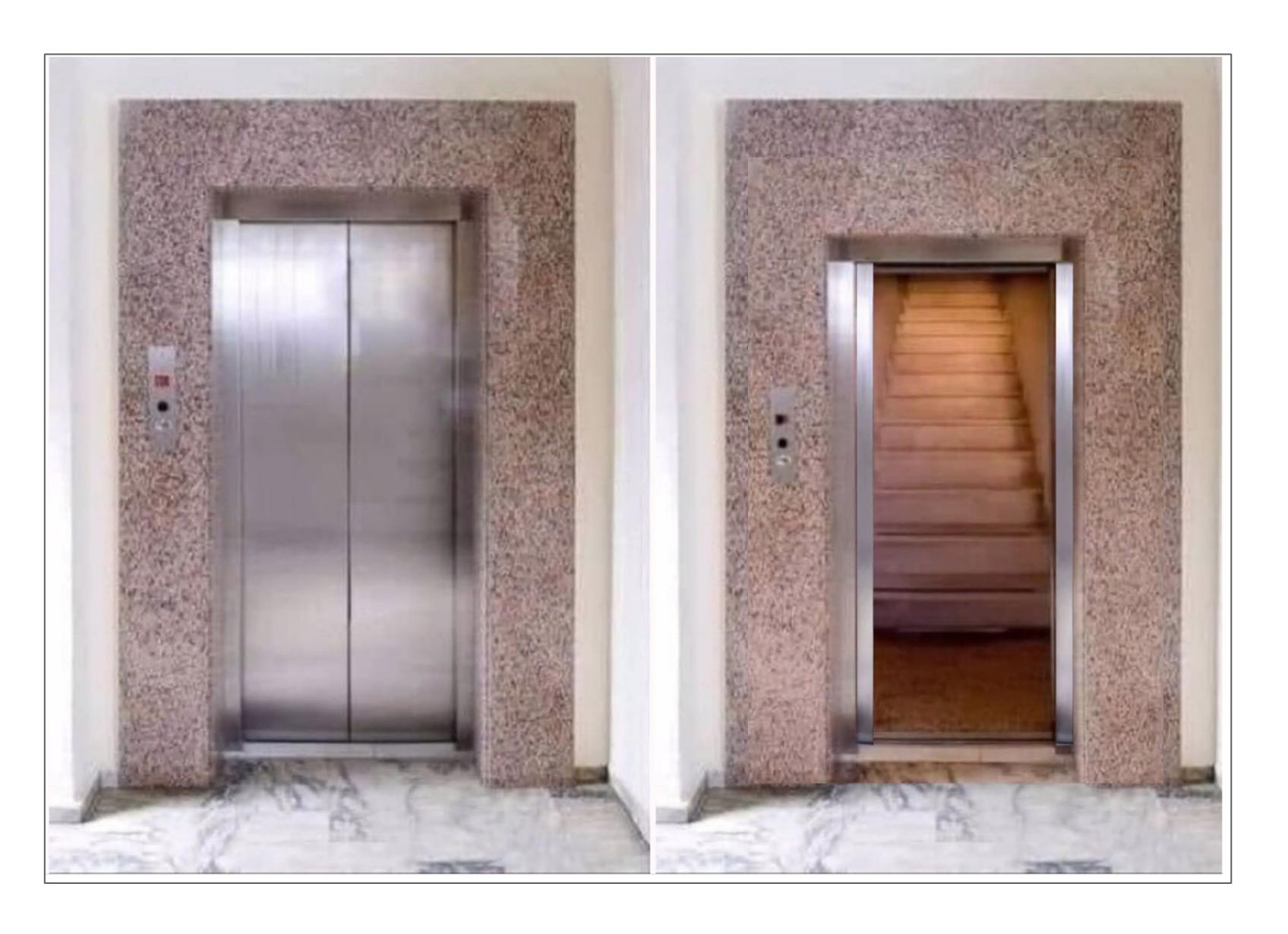




Boomi aXis for SAP







Why customers choose Boomi:



Digital Connectedness to activate new possibilities

Connect Everything, Faster

apps/data/people/things crowd-sourced intelligence

Leave No
IT System
Behind

multi-environment IT agnostic

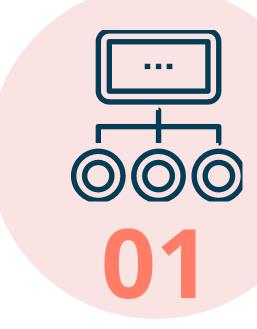
Confidently
Self
Managed

self-optimizing governance + security

Autonomous Integration platform

Unleash the full value of your modernization investments





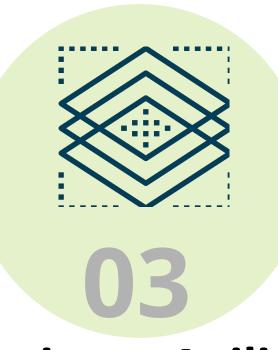
Deliver Faster

- Cut time to deliver by
 6X 10X
- See changes in minutes, not months



Control costs

- Limit cost of enterprise and industry compliance
- Reduce cost of technical development
- Minimize upgrade testing and validation



Business Agility

- Simplify technical complexity to deliver
- Leverage best practices to avoid delays
- Integrate
 anywhere: cloud,
 on premise, or
 hybrid



- Maintains
 compatibility
 when application
 upgrades
- Al knowledge and guidance with Boomi Suggest

